

VIETNAM DAILY

[Market Commentary]

Vietnam stock market rallied strongly under the lead of large-cap stocks with increased liquidity

[Futures/ETFs]

Futures gained in line with the underlying market

[Market Movers]

VCB, TNG

[Company Updates]

MWG, KDH

June 2, 2023

		Cng
	Index	(%, bp)
Ho Chi Minh	1,090.84	+1.15
VN30	1,086.96	+1.77
VN30 futures	1,078.80	+1.30
Hanoi	226.03	+0.92
HNX30	419.68	+0.35
UPCoM	83.96	+0.54
USD/VND	23,482	-0.01
10-yr govt bond (%)	3.05	-6
Overnight rate (%)	3.96	+16
Oil (WTI, \$)	70.78	+0.97
Gold (LME, \$)	1,977.67	+0.00



Market Commentary

VNIndex 1,090.84P (+1.15%) Volume (mn shrs) 973.4 (+21.7%) Value (U\$mn) 781.4 (+32.4%)

HNXIndex 226.03P (+0.92%)
Volume (mn shrs) 127.0 (+5.5%)
Value (U\$mn) 76.4 (+10.2%)

UPCoM 83.96P (+0.54%)
Volume (mn shrs) 116.1 (+23.8%)
Value (U\$mn) 36.6 (+13.0%)

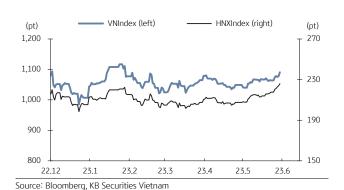
Net foreign buy (U\$mn) -10.9

Vietnam stock market rallied strongly under the lead of large-cap stocks with increased liquidity. Foreign investors were net sellers, focusing on VPBank (VPB, $\pm 2.3\%$), Vinamilk (VNM, $\pm 0.3\%$), and Sacombank (STB, $\pm 1.1\%$).

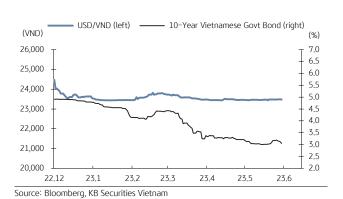
On the afternoon of June 1, commenting on the policy of continuing to reduce VAT 2% according to Resolution No. 43 of the National Assembly, many National Assembly members proposed extending valid time of reduction until the end of 2024. Retail stocks like Mobileworld (MWG, +3.82%) and Digiworld (DGW, +3.18%) increased.

Domestic sugar prices have started to increase under the influence of world sugar prices and are expected to climb higher. In May 2023, the domestic sugar prices reached VND20,000/kg (+10% YTD or +12% YoY). Sugar stocks gained – Son La Sugar (SLS, +0.25%) and Kon Tum Sugar (KTS, Unch).

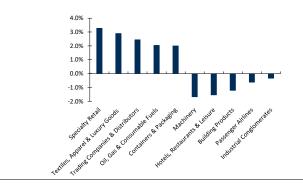
VN Index & HNX Index



USD/VND & 10-year government bond rates

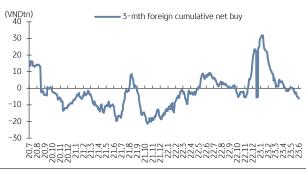


VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30 1,086.96P (+1.77%)
VN30 futures 1,078.8P (+1.30%)
Open 1,069.5P
High 1,084.8P
Low 1,068.4P

Futures gained in line with the underlying market. The basis opened from the intraday high of 1.2bps and then reversed and fluctuated in a negative range around -5.7bps before closing at -8.16bps. Trading volumes were heavier.

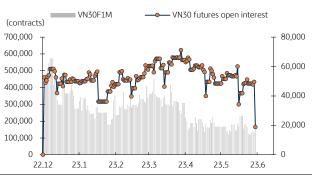
Contracts 213,035 (+40.2%)

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs – Changes in Fund Total Asset

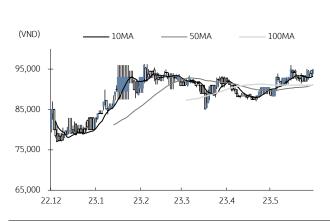


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

Market Movers

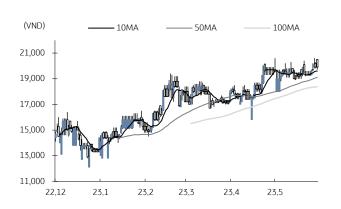
Vietcombank (VCB)



Source: Bloomberg, KB Securities Vietnam

- VCB closed up 1.06% to VND94,900.
- VCB has just approved a total credit limit for CII's infrastructure projects at VND9,340 billion. To be more specific, the total limit for Hanoi Highway Construction and Investment JSC is more than VND2,397 billion. The loan term is seven years but does not exceed November 26, 2029. For Trung Luong My Thuan BOT JSC, the total credit limit is VND6,942 billion. The loan term is 12 years but does not exceed January 9, 2035.

TNG Investment & Trading (TNG)



Source: Bloomberg, KB Securities Vietnam

- TNG closed flat at VND19,900.
- TNG its May sales reached VND668 billion, up 2% YoY or 6.5% MoM. Accumulated in the first five months, the company's sales reached VND2,630 billion, increasing VND159 billion or 6.5% YoY. Of that, exports accounted for 98%, mainly to the US (47%), France (16%), and Canada (11%).



Mobileworld (MWG)

Survived the hardship

May 29, 2023

Analyst Nguyen Truong Giang giangnt1@kbsec.com.vn

1Q business results drastically fell to record lows

By the end of 1Q23, Mobile World Investment's (MWG) revenue was VND26,990 billion (-26% YoY), reaching 20% of the full-year target. NPAT was only VND21 billion (-99% YoY), equal to less than 1% of the plan. GPM of the whole system plunged to 19.1% from 25.7% in 4Q22. Poor performance was attributable to a sharp decline in purchasing power, especially for non-essential goods.

ICT&CE segment faced difficulties as expected

The total sales of The gioi Di dong (TGDD) and Dien May Xanh (DMX) store chains were only VND19,940 billion (-34% YoY). GPM of these two dropped sharply from 21% to 17% due to the policy of lowering prices to stimulate demand. We forecast that the electronics segment will recover first thanks to the high demand for air conditioners in the summer.

BHX is a rare bright spot in MWG's business results

Bach Hoa Xanh (BHX) continued to improve after the restructuring. Sales of the whole chain reached VND6,370 billion (+5% YoY), and sales per store hit VND1.3 billion (+30% YoY). GPM remained at 26%, and more than 90% of stores had positive EBITDA. BHX closed 18 stores, making total store number decrease to 1710 stores due to inefficient operations or inability to negotiate with landlords.

BUY recommendation with the target price of VND44,500/share

In 2023, we forecast that MWG's NPAT and revenue would decrease 35.3% YoY and 7.2% YoY to VND2655 billion and VND124,981 billion. Although business results continue to be less promising, we believe that these negative results have already been reflected in stock prices. WE recommend BUY for MWG stock, and the target price is VND45,200, 15% higher than closing price of May 29, 2023.

Buu maintain

Target price	VND44,500		
Upside/Downside	15%		
Current price (May 29, 2023)	38,700		
Market cap (VNDbn/USDmn)	55.6/2.4		

Trading data	
Free float	70%
3M avg trading value (VNDbn)	79.8
Foreign ownership	49%
Major shareholder	Retail World Investment
	Consultant (10.48%)

Share price perform	ance			
(%)	1M	3M	6M	12M
Absolute	-3	-4	-17	-50
Relative	-5	-5	-19	-32

Forecast	earnings	£.	valuation	

FY-end	2021A	2022A	2023F	2024F
Net sales (VNDbn)	124,142	134,722	126,180	142,738
Earnings (VNDbn)	6,466	6,575	3,663	6,476
NPAT (VNDbn)	4,901	4,102	2,487	4,393
EPS (VND)	3,346		1,699	3,001
		2,801		
EPS growth (%)	25%	-16%	-39%	77%
P/E (x)	11.4	13.6	22.4	12.7
P/B (x)	2.7	2.3	2.2	1.9
ROE (%)	24%	17%	10%	13%
Dividend yield (%)	15%	10%	5%	10%

Relative vs VNIndex ——— MWG	Price 190,000
10	70,000
-10	50,000
-20	30,000
40	10,000

Source: Bloomberg, KB Securities Vietnam



Khang Dien House (KDH)

Maintaining stable growth

May 30, 2023

Senior Analyst Pham Hoang Bao Nga ngaphb@kbsec.com.vn

KDH expect strong sales thanks to the launch of new projects with good absorption rate, thereby ensuring profit growth in 2024 In 1Q23, Khang Dien House Trading & Investment (KDH) sold 50 units at Classia project. We find that the project still maintains positive sales despite the difficulties of the real estate market and declining demand, which is supported by (1) the developer's reputation for good product quality and utilities and on–time delivering houses and certificates of land use rights; and (2) the scare supply of low–rise products. Therefore, we expect the total sales value in 2023 to reach VND3,578 billion (+80%YoY) thanks to the completion of sales at the Classia project and the opening of new projects like The Privia and Clarita.

Large projects are expected to help KDH ensure long-term profit growth

KDH is investing in three large projects, including Tan Tao Residential Area (330ha), Le Minh Xuan Industrial Park (110ha), and Phong Phu 2 Residential Area (130ha). These projects should help the company affirm its position and ensure long-term profit growth.

2023F NPAT is VND811 billion (-20%YoY)

KBSV estimates that KDH's revenue and NPAT in 2023 at VND2,490 billion (-14%YoY) and VND811 billion (-20%YoY), respectively.

HOLD recommendation – Target price VND32,300/share

KDH stock price has increased by 20% in the past two months, currently trading at a 2023 forward P/E of 24.4x. Based on the business outlook and valuation results, we recommend HOLD for KDH stocks with a target price of VND32,300/share, 8% higher than the closing price on May 29, 2023.

Hold change

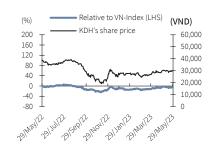
VND32,300		
8%		
VND29,950		
VND33,800		
21.5/0.9		

Trading data	
Free float	86.3%
3M avg trading value (VNDbn/USDmn)	40.8/1.7
Foreign ownership	12.9%
Major shareholder	Dragon Capital
	Group (9%)

Share price performance				
(%)	1M	3M	6M	12M
Absolute	6	12	39	89
Relative	3	10	28	81

Forecast	earnings	£.	valuation
Orccust	currings	~	Valuation

FY-end	2021A	2022A	2023F	2024F
Net revenue (VNDbn)	3,738	2,912	2,490	3,262
Earnings (VNDbn)	1,355	996	1,047	1,103
Profit of the parent company	1,202	1,102	881	934
(VNDbn)				
EPS (VND)	1,777	1,538	1,229	1,303
EPS growth (%)	-11	-13	-20	6
P/E (x)	15.56	17.98	24.36	22.99
P/B (x)	1.75	1.72	1.71	1.59
ROE (%)	13	10	7	7
Dividend yield (%)	0	0	0	0



Source: Bloomberg, KB Securities Vietnam

KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	1.77%	1.63%
Cum, return	8.13%	11.41%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/06/02	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	40,800	3.8%	5.6%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Maintaining the leading position in terms of outstanding margin lending
SSI Securities (SSI)	23/01/30	24,100	2.8%	15.0%	- Benefiting from the decline in interest rate
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	73,000	3.8%	27.0%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Tien Dhene Denk					- NIM remains stable thanks to cheap mobilized capital
Tien Phong Bank (TPB)	21/11/11	26,300	0.6%	7.3%	- The leading bank in the field of digitalization
(112)					- The corporate bond risk is expected to abate in 2023
Dabaco Group					- Pork and chicken price are expected to be on recovery path in 2023
(DBC)	23/01/30	19,800	1.0%	15.8%	- Animal feed cost decline, in alignment with global commodity price, will improve GPM
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	83,800	0.4%	245.4%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
()					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	28,650	2.5%	51.6%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
D) / O					- Gain benefit from growing LNG demand
PV Gas (GAS)	20/12/11	92,000	0.0%	25.3%	- Expectation on global oil price recovery
(GAG)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Phat Group (HPG)	19/12/04	21,600	0.9%	94.0%	- Construction steel prices show signs of rising again
(1 IF G)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	28,650	0.5%	178.8%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

Chg	For. own	Net buy
(%)	(%, -1d)	(VND bn)
1.1%	49.0%	62.4
2.8%	43.4%	50.2
0.4%	29.8%	25.3
2.5%	43.4%	23.9
0.5%	22,2%	20.8
Chg	For, own	Net sell
(%)	(%, -1d)	(VND bn)
2.3%	8.6%	-93.6
-0.3%	55.0%	-71.6
1.1%	5.6%	-38.3
0.0%	96.6%	-33.4
0.8%	11.6%	-31.0
	Chg (%) 1.1% 2.8% 0.4% 2.5% 0.5% Chg (%) 2.3% -0.3% 1.1% 0.0%	(%) (%, -1d) 1.1% 49.0% 2.8% 43.4% 0.4% 29.8% 2.5% 43.4% 0.5% 22.2% Chg For. own (%) (%, -1d) 2.3% 8.6% -0.3% 55.0% 1.1% 5.6% 0.0% 96.6%

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Chemicals	7.8%	GVR, DGC, DPM, DCM
Capital Markets	7.2%	SSI, VND, HCM, VCI
Electrical Equipment	7.1%	GEX, SAM, CAV, RAL
Specialty Retail	6.2%	MWG, FRT, CTF, HAX
Trading Companies & Distributors	6.0%	VPG, TSC, BTT, TNA
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Hotels, Restaurants & Leisure	-2.1%	AST, VNG, DSN, DAH
Automobile Components	-1.9%	DRC, CSM, PAC, TNC
Gas Utilities	-1.8%	GAS, PGD, PMG
Electric Utilities	-1.1%	PGV, NT2, PPC, TTA
Passenger Airlines	-1.0%	VJC, HVN

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
TVD	3.9%	4.5%	1.3
DTD	-5.4%	0.4%	0.6
VCS	0.2%	1.1%	0.6
MBG	-3.2%	59.7%	0.3
PPS	1.6%	1.2%	0.3
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
PVS	1.3%	20.8%	-18.9
SD5	9.9%	1.1%	-5.0
PTI	10.0%	7.0%	-2.1
NVB	9.6%	3.3%	-1.5
SHS	1.7%	15.8%	-1.4

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Electric Utilities	17.5%	PGV, NT2, PPC, TTA
Trading Companies & Distributors	15.0%	VPG, TSC, BTT, TNA
Capital Markets	14.7%	SSI, VND, HCM, VCI
Building Products	12.6%	VGC, BMP, SHI, DAG
Machinery	12.2%	TCH, HHS, SRF, SHA
	Chg	Key
Top 5 worst performers	(%)	stocks
Beverages	-7.9%	SAB, BHN, SMB, SCD
Textiles, Apparel & Luxury Goods	-4.3%	PNJ, TCM, MSH, GIL
Automobile Components	-4.3%	DRC, CSM, PAC, TNC
Air Freight & Logistics	-4.0%	TMS, SCS, STG, ASG
Health Care Providers & Services	-3.6%	TNH, JVC, VMD

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E(X)		EPS CAGR	ROE(%)		P/B (X)		Performance (%)			
Occion	Code	Oompany name	11100	(VNDbii, USDmn)	(VNDmn, USDmn)	(% - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	94,167	22.5	70.1	64.2	14.7	2.5	2.7	1.8	1.7	0.0	0.0	-0.2	-
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	78,283 (3.3)	26.6	7.9	7.3	35.9	18.6	17.2	1.4	1.2	0.8	-2.9	7.9	
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	84,326 (3.6)	17.8	15.8	14.1	-7.6	10.8	11.9	1.7	1.6	0.9	-2.2	-2.2	
estate	NVL	NO VA LAND INVES	45,853	86,712 (3.768)	257,627 (11.0)	31.3	-	-	6.7	-	-	-	-	-0.4	6.9	-3.1	
	KDH	KHANGDIENHOUSE	28,347	19,167 (833)	52,956 (2.3)	11.6	23.1	15.9	13.7	7.8	11.3	1.7	1.6	0.0	-1.3	-1.3	
	DXG	DATXANHGROUP	21,130	12,594 (547)	263,880 (11.2)	13.9	37.0	27.8	-	2.8	3.6	-	-	0.0	4.8	12.2	
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	57,214 (2.4)	6.3	13.2	11.5	11.7	23.0	21.0	2.6	2.1	1.1	3.2	4.9	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	28,677 (1.2)	12.7	11.7	9.7	-5.3	20.3	20.4	2.0	1.6	1.8	3.0	2.8	
	TCB	VIETNAM TECHNOLO	38,900	(5.925)	119,819	0.0	5.5	4.7	14.3	16.8	16.2	0.8	0.7	6.3	7.7	9.2	
	CTG	VIETNAM JS COMM	28,512	(5.955)	(4.4)	1.4	8.4	6.7	50.3	16.4	17.7	1.1	1.0	2.5	3.1	-0.7	
Banks	VPB	VIETNAM PROSPERI	15,296	(4.406)	(7.4)	0.0	8.8	6.7	18.8	13.8	14.6	1.1	1.0	2.3	3.7	-0.3	
	MBB	MILITARYCOMMERC	16,173	73,327 (3.187)	149,388 (6.4)	0.0	4.8	4.1	14.6	22.2	20.7	1.0	0.8	4.8	6.8	6.8	
	HDB	HDBANK	16,320	40,641 (1.766)	35,812	4.2	4.4	4.6	23.3	25.4	20.0	1.0	8.0	2.4	-2.3	1.3	
TPE	STB	SACOMBANK	18,600	33,548	425,277 (18.1)	14.0	7.5	4.4	26.5	19.4	25.1	1.1	0.9	1.1	4.0	11.9	
	TPB	TIEN PHONG COMME	20,630	(1.249)	(4.4)	0.0	6.9	6.0	37.4	20.6	20.5	1.2	1.0	0.6	11.2	10.5	
	EIB	VIETNAM EXPORT-I	15,417	(988)	(3.0)	0.2	-	-	27.3	-	-	-	-	1.7	8.4	12.2	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1.997)	(1.0)	21.0	15.9	14.2	15.8	10.1	10.6	1.5	1.4	1.0	1.3	-1.8	
	ВМІ	BAOMINHINSURANC	22,250	(106)	7,545	14.2	-	-	9.1	13.7	-	-	-	0.0	4.2	8.1	
	SSI	SSISECURITIESC	20,676	19,947	(18.5)	55.4	19.9	16.2	-3.2	8.3	10.2	1.6	-	2.8	6.9	11.8	
Securities	VCI	VIETCAP	21,154	9,108 (396)	163,382 (7.0)	71.9	-	-	-4.0	-	-	-	-	0.4	2.9	10.1	
	HCM	HOCHI MINH CITY	22,265	8,907 (387)	135,533 (5.8)	52.4	-	-	-19.0	-	-	-	-	0.0	3.8	9.8	
	VND	VNDIRECTSECURIT	6,983	5,734 (249)	443,368 (18.9)	27.2	-	-	36.3	-	-	-	-	0.5	14.7	22.8	
	VNM	VIETNAM DAIRYP	109,000	227,805 (9.900)	105,985 (4.5)	42.1	15.7	14.5	4.0	29.0	30.6	3.9	3.8	-0.3	-1.8	-5.9	
Consumer	SAB	SAIGONBEERALCO	192,500	123,447 (5.365)	18,246 (0.8)	36.9	22.1	20.1	7.3	21.2	21.5	3.8	4.2	-0.1	1.6	-8.1	
staples	MSN	MASAN GROUP CORP	79,250	111,712 (4.855)	57,827 (2.5)	16.5	39.2	18.3	-51.9	8.0	12.9	3.6	3.7	0.7	0.4	-1.1	
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	19,512	48.8	-	-	-	-	-	-	-	-2.0	3.7	6.2	
	VJC	VIETJETAVIATION	131,800	69,042 (3.001)	61,071 (2.6)	11.0	83.7	45.4	-88.5	5.9	11.2	-	-	-0.7	-1.3	-0.2	
Industrials transport)	GMD	GEMADEPTCORP	33,100	9,976 (434)	36,124 (1.5)	10.8	12.6	16.5	-57.0	22.4	11.9	1.8	1.7	0.8	3.6	-2.3	
	CII	HOCHI MINH CITY	22,600	5,398 (235)	129,175 (5.5)	38.4	14.6	11.9	65.7	2.4	3.8	0.9	0.9	4.0	5.2	26.0	
	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	#N/A (#N/A)	46.4	-	-	-92.4	-	-	-	-	-	-	-	
Industrials (capital	GEX	GELEXGROUP JSC	15,802	10,411 (452)	240,784 (10.3)	37.7	-	-	-14.4	-	-	-	-	3.6	14.0	30.0	
goods)	CTD	COTECCONS CONSTR	73,200	5,438 (236)	36,232 (1.5)	3.6	-	-	-52.4		-	-		-0.6	-0.6	7.8	
	REE	REE	45,066	18,419 (800)	29,626	0.0	10.5	9.6	-4.5	15.9	15.3	1.5	1.4	0.2	-0.2	6.2	

Source: Bloomberg, KB Securities Vietnam

9

ЖЫ KB Securities | VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAG	ROE	(%)	P/B	(X)	Pe	rforma	ince (%	,)
Sector	Code	Company name	riice	(VNDbn, USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	37,760 (1.6)	46.1	15.3	15.2	- 17.5	19.0	18.2	2.8	2.6	0.0	-1.8	-0.9	-9.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	20,980	31.4	14.1	12.3	-10.5	15.1	17.1	2.1	2.1	-0.3	0.0	4.3	14.
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	2,935	34.1	-	-	-5.1	-	-	-	-	0.6	2.0	2.0	23.
	HPG	HOA PHATGRP JSC	24,986	145,287 (6.314)	360,567 (15.4)	18.0	14.0	10.0	21.9	9.1	11.8	1.2	1.1	0.9	2.4	-0.2	20.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	64,195 (2.7)	36.5	8.1	9.6	-0.5	15.2	11.6	0.9	0.9	2.1	2.4	-4.0	-24.
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	58,629 (2.5)	46.5	11.2	9.5	-4.5	10.6	13.6	1.2	1.2	2.5	4.7	4.2	-6.
	HSG	HOA SEN GROUP	18,864	11,063 (481)	222,301 (9.5)	38.9	-	12.8	67.9	-0.7	6.7	0.8	0.7	2.0	1.0	0.0	34.
	AAA ANPHA	ANPHATBIOPLAST	12,864	3,138 (136)	67,472 (2.9)	97.2	-	-	17.2	-	-	-	-	1.3	7.3	11.4	71.
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	25,707 (1.1)	4.6	16.9	1.4	-51.0	11.2	37.8	1.9	0.7	2.1	1.6	2.1	20.
Energy	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	134,060 (5.7)	39.9	19.5	13.0	- 11.9	5.1	7.7	0.9	0.9	1.7	1.9	16.0	36.
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	61,317 (2.6)	35.9	8.1	7.0	2.2	13.8	14.3	1.0	0.9	0.5	1.0	3.9	-3.
	MWG	MOBILEWORLD INV	46,500	65,024 (2.826)	80,626 (3.4)	0.0	20.8	11.4	14.4	11.1	18.3	2.3	2.0	3.8	6.8	4.1	-4.
	PNJ	PHUNHUANJEWELR	65,625	19,895 (865)	25,042 (1.1)	0.0	13.7	11.2	2.4	20.5	21.8	2.4	2.1	3.8	1.4	-5.2	- 18.
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	1,314 (0.1)	70.6	-	-	-	-	-	-	-	-1.6	1.7	18.6	35.
	FRT	FPT DIGITAL RETA	18,800	2,227 (097)	35,305 (1.5)	30.3	44.6	18.5	-75.2	-	14.1	3.4	2.8	1.7	4.8	3.4	-4.
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	28,692 (1,2)	34.6	10.8	10.8	41.2	17.6	15.8	1.8	1.5	-1.4	1.8	13.6	18.
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	6,519 (0.3)	45.4	11.8	10.9	10.7	25.6	24.6	3.0	2.5	-0.9	0.0	5.9	31.
carricare	PME	PYMEPHARCOJSC	80,200	6,016 (261)	# N/ A (# N/ A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	56,667	61,301 (2.664)	66,288 (2.8)	0.0	15.3	12.7	15.5	26.9	27.4	3.8	3.3	0.4	0.8	8.1	9.

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh - Head of Research

binhnx@kbsec.com.vn

Equity

Banks, Insurance & Securities

Nguyen Anh Tung – Manager

tungna@kbsec.com.vn

Pham Phuong Linh - Analyst

linhpp@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga - Senior Analyst

ngaphb@kbsec.com.vn

Nguyen Duong Nguyen - Analyst

nguyennd1@kbsec.com.vn

Retails & Consumers

Nguyen Truong Giang - Analyst

giangnt1@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh - Analyst

anhntn@kbsec.com.vn

Information Technology, Utilities

Nguyen Dinh Thuan – Analyst

thuannd@kbsec.com.vn

Oil & Gas, Chemicals

Pham Minh Hieu - Analyst

hieupm@kbsec.com.vn

Research Division

research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh - Head of Macro & Strategy

anhtd@kbsec.com.vn

Macroeconomics & Banks

Ho Duc Thanh - Analyst

thanhhd@kbsec.com.vn

Vu Thu Uyen - Analyst

uyenvt@kbsec.com.vn

Strategy, Investment Themes

Thai Huu Cong - Analyst

congth@kbsec.com.vn

Nghiem Sy Tien – Analyst

tienns@kbsec.com.vn

Support team

Nguyen Cam Tho - Assistant

thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant

huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 – Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.